

Current Issues in Life Assurance (CILA)

Mumbai

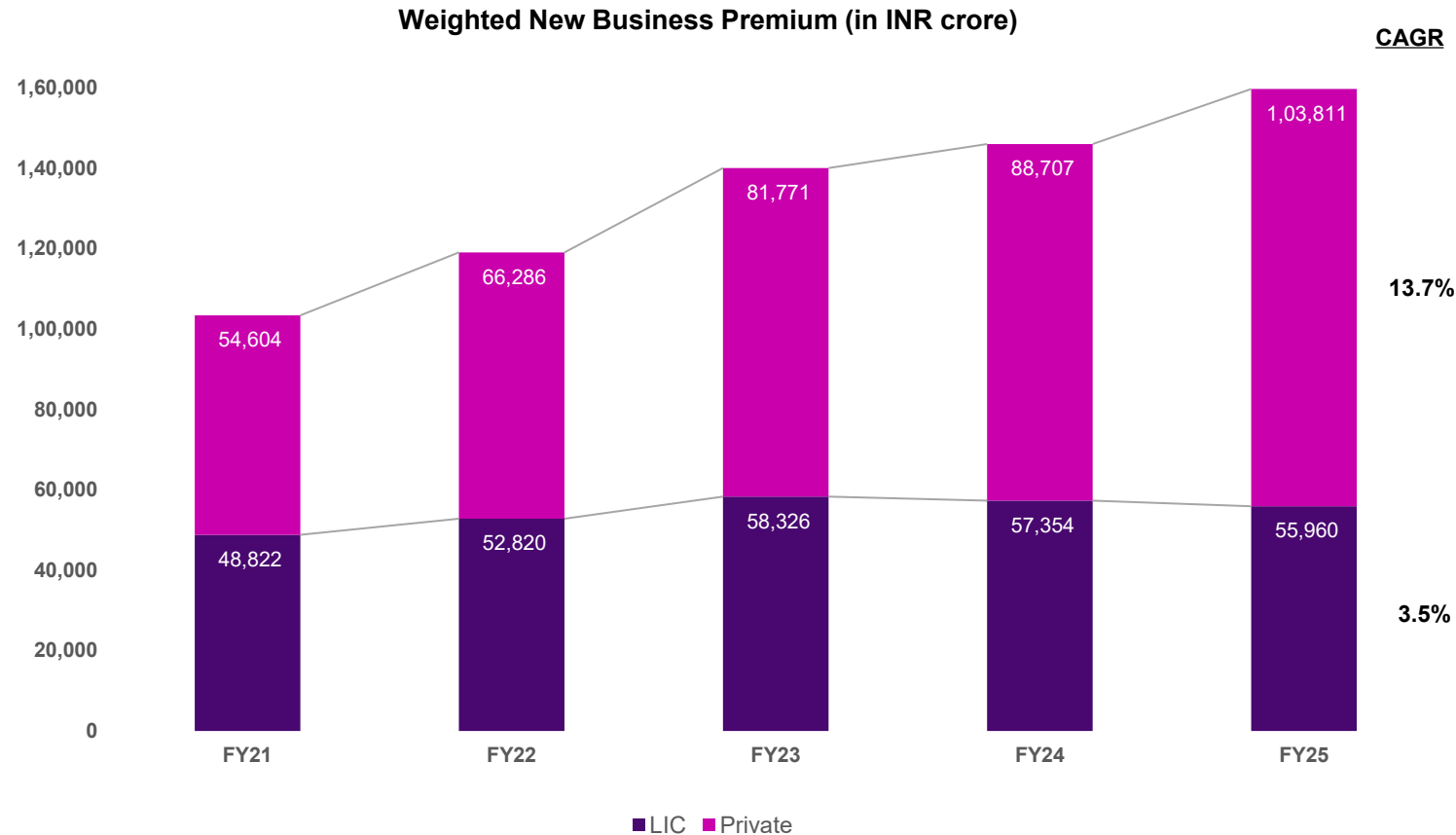
26 November 2025

Industry Update

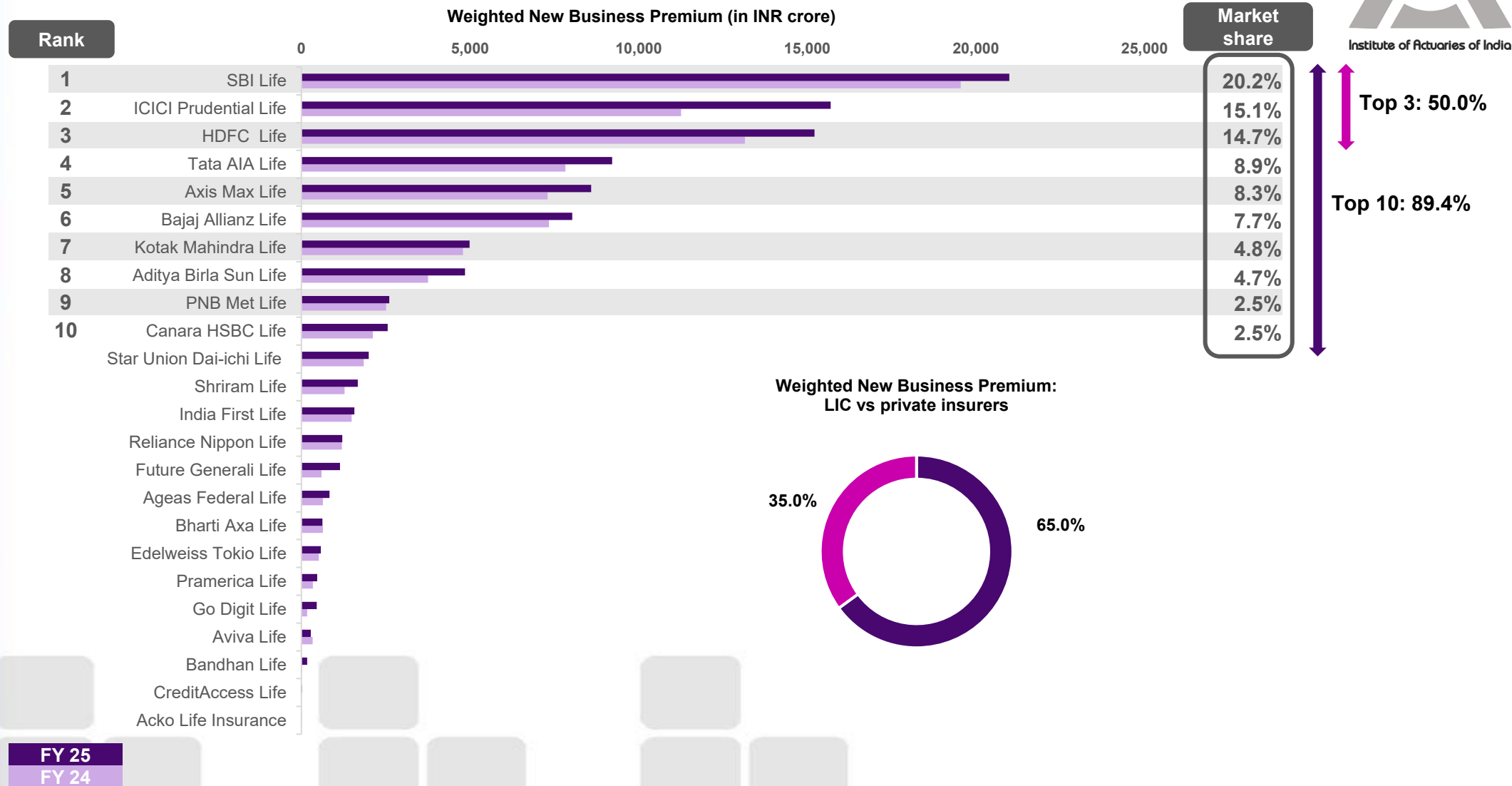
Ranabir Ghosh and Anshul Garg



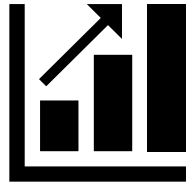
Key quantitative metrics – premium growth



Key quantitative metrics – market share



Life Insurance Industry in the year gone by



Canara HSBC Life debuts
on stock exchanges

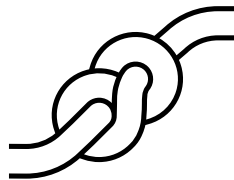
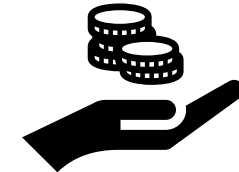


360 ONE acquires 15%
stake in Bharti AXA Life

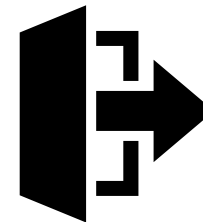
Mahindra & Mahindra and
Manulife to form a life
insurance joint venture



Federal Bank acquires
additional 4% stake in
Ageas Federal Life

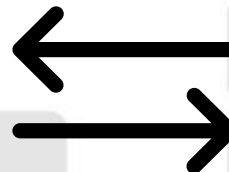


Jio Financial Services and
Allianz incorporate
reinsurance joint venture



Warburg Pincus to sell its
26% stake in IndiaFirst
Life Insurance

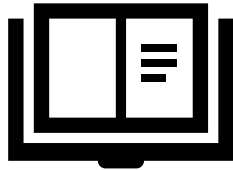
Bajaj buys back joint
venture partner Allianz's
stake in Bajaj Allianz Life



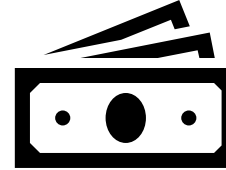
Jio Financial Services and
Allianz sign agreement to
set up life insurance
venture



Life Insurance Industry in the year gone by

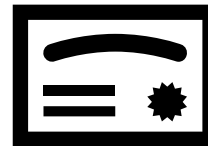


Insurance Bill with provision for 100% FDI and composite license listed for winter session of the parliament

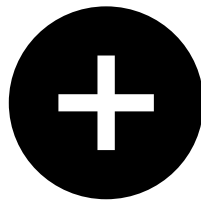
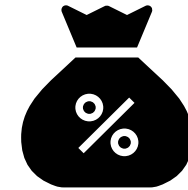


IRDAI requests roadmaps for IPO listings for large insurers

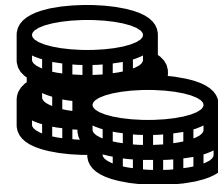
IRDAI conducts QIS 2 for RBC



IRDAI allows usage of equity derivatives to hedge risks



Mr. Ajay Seth appointed as IRDAI chairman

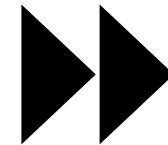


IRDAI allows hedging using bond forwards

Ministry of Finance inviting applications for Whole Time Member (Actuary)



IRDAI launches Bima Sugam platform



Change in GST on life insurance premiums

GST reduced to nil on individual life policies

In view of the change, insurers have communicated the following **implications** and **mitigations** in their investor / earnings calls

Implications

- GST paid but no GST collection to offset against, i.e. loss of input tax credit
- Premiums reduced but increase in costs → impact on profitability
- Potential rise in sales

Mitigations adopted

- Renegotiating terms with distributors
- “In-sourcing”
- Pivot in product mix
 - Focus on higher margin segments (e.g. protection and riders)
 - Diversion towards group products

Thank you